



## **CDE Asia seals private equity investment of ₹ 1,000 Mn (US\$ 15 Mn) with IIFL**

- **Leading manufacturer of machines producing Manufactured Sand (M-Sand), a superior alternate to Natural Sand**
  - **With presence in more than 10 Asian countries, CDE addresses the problem of depleting natural sand resources**
  - **Installed India's 1<sup>st</sup> Construction & Demolition Waste recycling plant in Delhi**
  - **Holds patents for machines and processes in 4 countries**
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**July 20, 2019, Kolkata:** Kolkata based, wet processing and mining equipment manufacturer MNC, CDE Asia Limited attracts private equity investment with IIFL picking up 13.89% stake for ₹ 1,000 Mn.

Incorporated in 2006, CDE Asia Limited is a Joint Venture between Ireland based CDE Global Limited and Indian businessman Manish Bhartia. CDE Asia serves 24 countries in the Indian subcontinent & South-East Asia with patented machines and processes.

With its machines and equipment, CDE Asia aims to solve the problems of depleting natural sand resources and illegal sand mining. CDE manufactures and commissions machines for 4 segments which are used for Manufactured Sand Production, Industrial Sand Processing, Construction & Demolition Waste Recycling and Mineral Processing.

CDE Asia have demonstrated strong financial performance with Revenue CAGR of 56% and PAT CAGR of 450% over past 3 years. CDE Asia enjoys negligible debt and healthy Return on Equity of 55%.

Founded in 1992, Northern Ireland based CDE Global, is leading wet-processing equipment manufacturer in the world by delivering over 2,000 projects globally. CDE Global present across Europe, Russia, America, Africa, Middle East and Australia has entered Asian market in 2006 through CDE Asia by entering into 60:40 Joint Venture with Manish Bhartia.

Countries around the world are experiencing cues for depleting Natural Sand resource which is estimated to be US\$ 70 billion industry. India itself consumes approximately 800 MTPA of natural sand having limited source. Rapid sand extractions from river beds is adversely impacting the environment and disturbing ecosystems. Citing this, many states in India have either restricted or altogether banned sand mining. This has also led to illegal sand mining.

With limited resource of natural sand and increasing demand, M-Sand is a superior alternate and considered to be 40-70% cheaper to natural sand. M-Sand which is an environment friendly product also reduces the requirement of Cement in producing Concrete thereby reducing costs even further. M-Sand which is a sunrise industry and currently at a nascent stage have also witnessed various state governments promoting its use.

As part of the transaction, IIFL invested ₹ 200 Mn towards growth and expansion while the remaining amount of ₹ 800 Mn will be for small stake dilution by existing Promoters. Fresh investment into the Company will be utilised for modernising and upgrading of its 3 existing facilities in Kolkata and to support additional working capital requirements.

Pantomath Capital acted as sole Investment Banker to the transaction and financial advisor to CDE Asia.

“At CDE, we are committed to create a sustainable environment by creating a valuable resource from waste and delivering landmark projects. We are confident that this partnership will assist CDE to reach greater heights with IIFL. This is an incredible milestone in our growth journey and we acknowledge the efforts of



Pantomath for successful closure of the transaction,” said Mr. Manish Bhartia, Promoter & Managing Director, CDE Asia Limited.

“India and South East Asia have been one of our most favoured markets and we believe huge environmental issues can be addressed with our innovative technology. CDE Group which is world-leading in wet processing equipment will continue to support CDE Asia,” said Mr. Tony Convery, Founder & Chairman of CDE Group.

IIFL Special Opportunities Fund is a SEBI registered Category II Alternative Investment Fund (AIF). The fund is a pre-IPO fund seeking to generate long-term capital appreciation through investment in equity and equity-related instruments of to-be listed companies.